



Press release

Kuala Lumpur, August 8, 2018

AXA OFFERS XTRA COVERAGE TO CORPORATE CLIENTS WITH THE LAUNCH OF AXA SMARTCARE XTRA

- AXA Affin General Insurance Berhad (AAGI) introduces AXA **SmartCare Xtra** to provide long-term healthcare protection specifically for employees of its Corporate Clients even when their career change.
- AXA **SmartCare Xtra** is an easy top-up plan that is affordable, flexible and customisable to one's medical needs.

AXA Affin General Insurance Berhad (AAGI) recently launched AXA **SmartCare Xtra** that offers all employees of its corporate clients under Group Employee Benefits policy the freedom to maintain the current medical coverage and the opportunity to top-up from the policy to enjoy continued protection, despite a change in their career. This new product is designed to address the rising cost of healthcare due to various factors such as the use of latest technological health equipment, and the booming of medical tourism industry. Malaysians are becoming aware of the need for adequate health medical coverage for themselves and their loved ones especially when there is a change in their career.

“As the no.1 general insurer in medical and health with 25% market share in Malaysia, we are conscious of the role we play in ensuring inclusiveness and affordability of health products for our customers. AXA **SmartCare Xtra** is carefully conceptualised to fit medical needs and budget. We uphold the trust and promises made to our customers who have chosen us as their preferred health partner. With AXA **SmartCare Xtra**, our customers are secured knowing that their medical and health needs, including their loved ones, are well taken care of without additional financial burden,” said Soo Wai Har, Chief Technical Officer of AAGI.

Quick and easy to sign up with no medical check-up required, AXA **SmartCare Xtra** can be customised to best serve the needs of the corporate employees. Some of the key value-added benefits are:

- Personal top-up plan over and above one's employee benefit scheme



- Continuous medical coverage of up to age 85 with no lifetime limit
- Coverage extended to spouse and children with 5 plan options
- Pre-existing conditions are covered from forth year onwards
- Guaranteed acceptance for employees of AAGI corporate clients under Group Employee Benefits policy of more than 12 months

Soo added that AXA **SmartCare Xtra** also demonstrates the company's on-going initiatives to understand the pain-points of its customers when purchasing suitable medical and health policy.

To learn more about AXA **SmartCare Xtra**, Corporate Clients can contact their respective business manager or partner for their employee benefit programme.



*From left: Jeremy Yeap, Chief Distribution Officer; Michelle Dan, Chief Financial Officer; Mohd Syukri Ahmad Sudari, Chief Human Resource Officer; Soo Wai Har, Chief Technical Officer; Dr. Kong Min Han, speaker; Aisah Bevi, Chief Legal & Claims Officer and Rebecca Tan, Chief Marketing Officer & Bancassurance of AXA Affin General Insurance Berhad at the launch of AXA **SmartCare Xtra**.*

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ABOUT THE AXA GROUP

The AXA Group is a worldwide leader in insurance and asset management, with 165,000 employees serving 107 million clients in 64 countries. In 2016, IFRS revenues amounted to Euro 100.2 billion and IFRS underlying earnings to Euro 5.7 billion. AXA had Euro 1,429 billion in assets under management as of December 31, 2016.

The AXA ordinary share is listed on compartment A of Euronext Paris under the ticker symbol CS (ISN FR 0000120628 – Bloomberg: CS FP – Reuters: AXAF.PA). AXA's American Depository Share is also quoted on the OTC QX platform under the ticker symbol AXAHY.

The AXA Group is included in the main international SRI indexes, such as Dow Jones Sustainability Index (DJSI) and FTSE4GOOD.

It is a founding member of the UN Environment Programme's Finance Initiative (UNEP FI) Principles for Sustainable Insurance and a signatory of the UN Principles for Responsible Investment.

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ABOUT AXA in ASIA

AXA in Asia is a market leading insurance player offering a differentiated composite proposition in Life and General Insurance with operational presence in Japan, Hong Kong, Singapore, Indonesia, China, India, Malaysia, the Philippines, and Thailand. The Asian businesses are part of the AXA Group, headquartered in Paris and a worldwide leader in insurance and asset management with a presence in 64 countries. AXA Asia is committed to creating a sustainable, long-term business for our employees, customers and shareholders.

About AXA Affin General Insurance Berhad

AXA Affin General Insurance Berhad was incorporated in Malaysia on July 12th, 1975 as a licensed general insurance company. It is a joint venture between AXA Asia and Affin Bank Berhad, one of the leaders in Malaysia's financial services industry. Prior to that, companies that now form part of the AXA Group, operated in Malaysia for a period stretching back to 1874.

FOR MORE INFORMATION:

AXA Affin General Insurance contacts:

Sheena Ho: T : +603 2170 8548
E : sheena.ho@axa.com.my

Allison Lee: T : +603 2170 8259
E : allison.lee@axa.com.my

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